

## Total Gross Receipts

	Current Oct 2019	Previous Yr Oct 2018	Current YTD	Previous YTD
<b>Total</b>	<b>\$1,007,057,430</b>	<b>\$816,260,351</b>	<b>\$8,586,899,704</b>	<b>\$8,075,824,243</b>
Agriculture, Forestry, Fishing and Hunting	\$1,189,122	\$824,271	\$16,699,650	\$18,381,158
Mining, Quarrying, and Oil and Gas Extraction	\$314,646,090	\$282,707,516	\$2,599,805,497	\$2,127,778,672
Utilities	\$31,127,645	\$28,032,198	\$319,608,850	\$242,558,337
Construction	\$110,488,376	\$78,502,802	\$1,085,552,187	\$797,039,758
Manufacturing	\$38,333,665	\$26,935,089	\$341,868,943	\$237,949,415
Wholesale Trade	\$170,241,149	\$83,948,334	\$1,048,263,023	\$1,080,817,783
Retail	\$156,195,288	\$124,302,535	\$1,325,277,517	\$1,187,820,288
Transportation & Warehousing	\$25,571,473	\$37,654,873	\$332,263,698	\$267,358,758
Information & Cultural Industries	\$8,405,936	\$8,407,125	\$85,921,712	\$77,288,165
Finance & Insurance	\$1,329,116	\$871,416	\$11,244,910	\$14,495,348
Real Estate and Rental & Leasing	\$21,695,991	\$22,163,567	\$203,859,152	\$204,405,388
Professional, Scientific and Technical Services	\$20,552,409	\$21,583,976	\$180,298,561	\$166,536,615
Admin & Support, Waste Mngmt & Remed. Services	\$15,958,848	\$15,201,608	\$170,034,126	\$137,571,163
Educational Services	\$121,740	\$86,004	\$1,185,540	\$909,544
Health Care and Social Assistance	\$13,302,796	\$12,873,026	\$127,717,699	\$131,123,319
Arts, Entertainment and Recreation	\$996,487	\$923,894	\$8,595,096	\$8,709,302
Accommodation and Food Services	\$19,528,886	\$16,422,482	\$192,226,795	\$164,699,344
Other Services (except Public Admin)	\$55,682,733	\$48,773,223	\$483,454,615	\$402,221,050

## Total Gross Receipts for Selected Activities

Oil and Gas Activities*	\$409,511,476	\$307,703,965	\$2,943,493,322	\$2,616,040,435
Oil and Gas Related Transportation*	\$4,727,454	\$11,633,253	\$92,219,043	\$94,200,309
Automotive Related Activities*	\$13,815,987	\$13,674,017	\$129,100,456	\$128,127,293
Hotel/Motel Activities*	\$3,040,362	\$4,482,598	\$34,237,287	\$44,898,191
Restaurant Activities*	\$6,958,097	\$9,715,565	\$94,424,730	\$97,423,191

Source: New Mexico Taxation & Revenue – updated 1/2020

\*Includes all related NAICS codes, contact us for more information

## Labor Market Statistics

	Current Nov 2019	Previous Yr Nov 2018
Civilian Labor Force	33,214	30,886
Total Employment	31,991	29,698
Total Unemployment	1,223	1,188
Unemployment Rate	3.7%	3.8%

Source: NM Department of Workforce Solutions – updated 1/2020

## Top 5 Industry Wages

Industry	Ave Weekly Wage 1 st Q 2019
Manufacturing	\$2,009
Utilities	\$1,969
Transportation & Warehousing	\$1,610
Mining	\$1,484
Wholesale Trade	\$1,428

Source: NM Department of Workforce Solutions – updated 9/2019

## City of Hobbs - Building Permits

	Current Dec 2019	Total Value Dec 2019	YTD Jan-Dec 2019	YTD Jan-Dec 2018	Total Value Current YTD	Total Value Previous YTD
New Residential	20	\$4,719,575	202	166	\$50,430,001	\$35,129,511
Single-Family	20	\$4,719,575	197	166	\$49,991,881	\$35,129,511
Multi-Family	0	\$0	5	0	\$13,422,120	\$0
Other Residential	145	\$772,563	2,110	1,788	\$11,350,016	\$8,831,235
New Commercial	1	\$211,296	22	20	\$11,303,192	\$5,498,156
Other Commercial	39	\$270,492	555	577	\$22,542,581	\$7,049,694
<b>Total Permits</b>	<b>205</b>	<b>\$5,973,926</b>	<b>2,876</b>	<b>2,552</b>	<b>\$95,625,790</b>	<b>\$56,507,596</b>

Source: City of Hobbs - Updated 1/2020

## Top 20 Largest Employers

Company	Workforce
Hobbs Municipal Schools	1,489
Nor-Lea Hospital	575
City of Hobbs	532
Watson Construction	485
Walmart SuperCenter	386
Lea County	367
McDonald's Restaurant	350
Ferguson Construction Company	335
Lea Regional Medical Center	305
Constructors Inc.	300
D&D Pipeline Company	300
New Mexico Junior College	252
Zia Park Casino, Racetrack, & Hotel	250
GEO Group	241
Miracle Home Healthcare	240
Urenco USA	230
Lin-Mar Inc	230
Albertson's Market	225
Ingraham Professional Services	200
Mewbourne Oil Company	176

Source: EDCLC - Updated 7/2019

## Lea County Demographics

Total Population	69,505
Total Households	22,029
Median Age	32

Source: US Census Bureau - Updated 2/2019

## Average Rig Counts

Month	2019	2018
December	51	56
November	70	59
October	61	53

Source: Baker Hughes - Updated 1/2020

## FlyHobbs Air Service

	2019	2018
Enplaned (Dec)	3,182	1,994
Deplaned (Dec)	3,019	2,133
Enplaned YTD	24,980	23,224
Deplaned YTD	24,554	22,827

Source: Airplanners - Updated 1/2020